

School Zone Publishing



Left to right, Tom Farris, COO, David Jaglowski, Vice President of Finance, and Grant Soule, Plant Manager for School Zone Publishing accepting the incentive check from Renee Molyneux, Administrative Services Manager and David Walters, General Manager from GHBLP.

School Zone Publishing

1819 Industrial Park Drive

Prescriptive Project: LED Lighting Upgrades

Energy Savings Achieved: 271,481.60 kWh

GHBLP Rebates Received: \$19,578

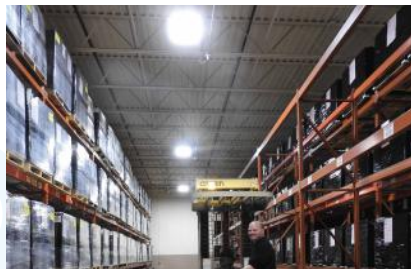
TESTIMONIAL -

"School Zone Publishing Co. is extremely grateful to be partnered with the Grand Haven Board of Light and Power in working together with the Energy Smart Program in completing the first phase of a three-phase program to replace energy hogging light fixtures with energy efficient LED fixtures. The \$19,578 grant in 2019 from the Energy Smart Program allowed SZ Pub to replace 200 Metal Halide fixtures and reduce energy consumption by 271,481.60 kilowatt hours, for a projected annual savings of over \$38,000 and a Return On Investment in 14 energy saving months!

The Representatives from the Energy Smart Program were a pleasure to work with in implementing the program. They conducted a simple tour of our facility to confirm the number of fixtures & wattage and then helped us complete a very simple form to start the grant process. Medler Electric, the supplier of the new L.E.D. fixtures, was very instrumental in helping us choose the correct fixture for our application and guided us through filing the correct forms. Rycenga Electric advised us with the layout to ensure proper coverage, and installed the fixtures in a very timely manner. They were very conscientious and were able to conduct the installation without disrupting our daily production.

Again, we want to thank the GHBLP and the Energy Smart Program for supporting School Zone Publishing Co. in 2019 and we look forward to our continued partnership as we begin phase 2 in 2020 in our quest to become as environmentally smart and energy efficient as possible!"

**Grant Soule, Plant Manager,
School Zone Publishing**



New LED lighting installed at School Zone Publishing located on Industrial Park Drive in Grand Haven.



Grand Haven Board of Light & Power

1700 Eaton Drive, Grand Haven, MI 49417

616-846-6250 | ghblp.org | customerservice@ghblp.org

**Grand Haven Board of Light & Power
Commercial & Industrial**





GLASSource installed all new factory lights at their Beechtree Street manufacturing plant.

GLASSource

295 N Beechtree Street

Prescriptive Project: LED Lighting Upgrades

Energy Savings Achieved: 102,947.50 kWh

GHBLP Rebates Received: \$7,424.10

GLASSource

Incentive check presentation with GLASSource. Left to right, GHBLP Renee Molyneux, Administrative Services Manager, GLASSource Chloe Near, Executive Coordinator and Jim Arnold, President, and GHBLP David Walters, GM.



TESTIMONIAL -

“GLASSource had gotten to the point where the factory lights we installed new in 2014 had several lamps out and ballast issues and it was time to relamp the entire shop after 4 years.

We called CS Erickson electric to quote replacing all of the lamps at one time. Mark Panozzo from CSE suggested rather than pay to relamp outdated fixtures why not replace them all with state of the art LED fixtures. They conducted a study and connected us with the BLP for a rebate plan.

We couldn't be happier with the results, we now have a lighter brighter factory and between the rebate and the energy savings, the payback was 3 years. We now can also enjoy ongoing savings and 10 years of trouble-free lighting.

We would highly recommend this program to anyone seeking to upgrade the lighting in their facility.”

Chloe Near, Executive Coordinator, GLASSource



The GHBLP'S Energy Smart Program makes it easy and more affordable for Commercial & Industrial businesses to reduce energy consumption and overall electric charges. The Energy Smart Program provides rebates for qualifying prescriptive and custom energy saving updates. Whether you run a restaurant, small shop, retail store, or large industrial business, the BLP can help you gain a competitive advantage through energy-efficient improvements.

Ready to start your project? Follow these 3 simple steps.

Step #1: Request Pre-Approval

COMPLETE AND SUBMIT YOUR APPLICATION DOCUMENTS TO:

Energy Smart - Grand Haven BLP
1400 Abbot Rd. Suite 400, East Lansing, MI 48823
Fax 517-203-0658 | Email energysmart@franklinenergy.com

Step #2: Complete Your Project

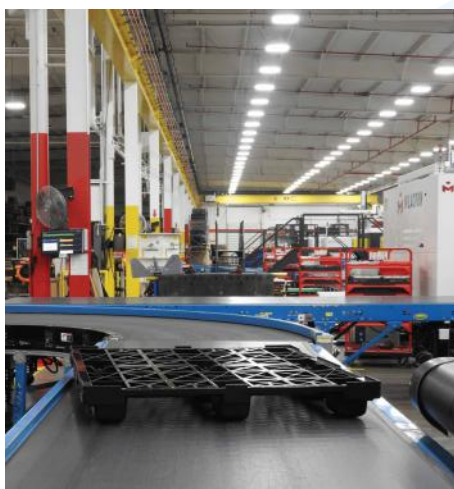
If your project meets the pre-approval criteria, you will receive a letter indicating funds have been reserved.

Step #3: Collect Your Cash Incentive

Once your project is complete, it's time to request your cash incentive. Within 30 days of project completion, submit the signed Payment Approval Agreement and itemized invoices to Franklin Energy and schedule your on-site audit.

Need help? Simply contact one of our expert Energy Advisors at **1- 877-674-7281** and they will assist you with the application process.

The full application can be found on-line at <https://ghblp.org/energy-waste-reduction-program/>



New LED lighting installed at GH Custom Molding at their Beechtree Street manufacturing facility.



GH Custom Molding

Left to right, David Walters, General Manager, and Renee Molyneux, Administrative Services Manager from GHBLP presenting the incentive check to Wendy Morrow, Chief Financial Officer and Karl Chapel, President of Team GH Custom Molding.

TESTIMONIAL -

“Team Grand Haven Custom Molding continually looks for ways to reduce our energy usage. In 2018, we took a sizable step towards this initiative by installing new LED lights at our 150,000 square foot manufacturing facility.

A project of this magnitude required seamless teamwork between Grand Haven Board of Light and Power, Medler Electric, and Rycenga Electric. All three suppliers were great partners throughout the entire implementation process.

GHBLP's Energy Smart Program resulted in a \$10,260 rebate that was used to offset installation costs. GHBLP's Smart Energy Advisory Team was extremely helpful in explaining the process, answering questions and completing the required forms.

Team GHCM appreciates the assistance GHBLP provided and looks forward to the continued benefits of energy conservation for many years to come.”

Wendy Morrow, Chief Financial Officer, Team GHCM

GH Custom Molding

1500 S Beechtree Street

Prescriptive Project: LED Lighting Upgrades

Energy Savings Achieved: 142,272.00 kWh

GHBLP Rebates Received: \$10,260