

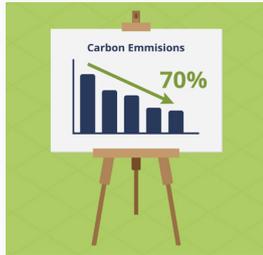
New Energy Waste Reduction Programs

Over 14 Years Running

The Energy Waste Reduction Program has reached a major milestone, marking more than 14 years of providing customers with ways to reduce energy waste. The program has been utilized by hundreds of local businesses and residents. Cumulative energy savings have now exceeded 30,000 megawatt-hours— which represents more than 10% of the Grand Haven Board of Light and Power's (BLP) current annual electricity sales.

Since 2005, the BLP has **reduced local carbon emissions** from power generation **by more than 70%**. While much of this achievement is the result of diversifying our power supply portfolio and increasing the use of renewable energy sources such as solar, wind, and landfill gas, a portion of these reductions can also be attributed to the success of energy waste reduction initiatives.

Together, these accomplishments have earned BLP the **Smart Energy Provider** designation from the American Public Power Association.



New Program Offerings for All Customers

New Michigan laws came into effect at the beginning of 2026, which have changed the requirements for Energy Waste Reduction Programs. To meet compliance with these new rules, the program is now administered by the State through an organization called **Efficiency United**.

If you've participated in energy waste reduction programs in the past, you'll notice some new and different incentives for calendar years 2026 and 2027.

How to Access the Program

BLP customers can access the **Efficiency United - Energy Waste Reduction Program** two ways:

1. Visit ghblp.org, click on the Sustainability icon.
2. Visit Efficiency United's website directly at efficiencyunited.com (CLEAResult is the energy efficiency consultant that set up the program, so you may sometimes see their name on materials, emails, or on the website)

Energy Waste Reduction opportunities are **available to all customers served by the BLP**. By turning the program over to Efficiency United, the BLP is leveraging program synergies with the programs offered by the local natural gas company who is also using the State Administrator for its energy waste reduction program.

Residential Rebate Offerings

Rebates available for the many **ENERGY STAR®-rated appliances**, include:

- Air purifiers
- Dehumidifiers
- Bathroom exhaust fans
- Electric clothes dryers

- Heat pump clothes dryers
- Clothes washers
- Dishwashers
- Room air conditioners
- Televisions

Customers should carefully review all program applications for special conditions. Applications must be submitted **within 60 days** of installation or by December 31, 2026, whichever comes first.

Appliance Recycling Rebates

The appliance recycling program will continue under Efficiency United and has been expanded to include additional items. Customers may qualify for the following rebates when recycling the following appliances:

- Refrigerator or Freezer – **\$50**
- Room Air Conditioner – **\$20**
- Dehumidifier – **\$20**
- Mini-Fridge – **\$15**

To schedule a pickup, call **Efficiency United** at **(877) 367-3191**.

Limits: 2 large and 4 small, appliances per year, per account.

*To schedule a pick up of a small appliance, you must also recycle a full-size refrigerator or freezer.



Income Qualified Assistance Program (*New Program)

The newly enacted state law also creates a low-income Energy Efficiency Assistance Program. Income-qualified customers may be eligible for additional energy-saving assistance, which in many cases is provided at no cost.

Eligibility

Customers must meet established income qualification criteria to participate in the program:

Income Qualification Guidelines

- 1 Household Member: \$39,125 Total Income
 - 2 Household Members: \$52,875 Total Income
 - 3 Household Members: \$66,625 Total Income
 - 4 Household Members: \$80,375 Total Income
- *For households of 4+, add \$13,750 for each additional person.

Available Assistance

Income-qualified customers may be eligible for the following no-cost services and equipment:

- **Refrigerator Exchange Program**
Replacement of an existing refrigerator that is 10 years old or older
- **Air Purifier**
Eligible customers may receive an air purifier for their home at no cost
- **Home Energy Assessment**

In-home energy assessments may be available to help identify additional energy-saving opportunities, provided at no cost.



New Commercial & Industrial Rebate Offerings

Reduce energy waste. Lower operating costs. Earn rebates.

Efficiency United offers numerous rebates for commercial and industrial energy efficiency projects. Due to the complexity of these facilities, there are significant opportunities to improve performance and reduce energy waste.

Who is Eligible?

Commercial and industrial customers including:

- Offices and retail facilities
- Schools, churches, and nonprofit organizations
- Government-owned buildings
- Grocery stores, restaurants, and lodging facilities
- Warehouses and healthcare facilities
- Manufacturing, industrial, and agricultural operations

How it Works

1. **Apply first** – Submit an application before purchasing equipment or starting work
2. **Get approval** – Receive your approval notice
3. **Install** – Complete the project at your facility
4. **Finalize** – Submit your final application

Prescriptive Rebates Available for:

- Lighting & Lighting Controls
- HVAC & Air Distribution Systems
- Insulation & Building Envelope
- Domestic Water Heating
- Variable Frequency Drives (VFDs)
- Compressed Air Systems
- Commercial Refrigeration
- Commercial Kitchen Equipment
- Industrial & Agricultural Measure

Custom Projects Available

Projects not listed above may qualify through Efficiency United's **Custom Program** with pre-approval.

Education Program

Are you looking to uncover opportunities in your building or processes? Are you looking to expand your knowledge in energy efficiency? Talk to your Account Manager about how the Efficiency United C&I Education program can help you!

Important Deadlines

- Applications must be submitted within **60 days** of purchase and/or installation
- All Commercial & Industrial projects must be completed by **November 30, 2026**

Learn More & Apply:
efficiencyunited.com



Visit ghblp.org, click on the Sustainability icon, and follow the links to:

Residential Rebate Programs

Appliance Recycling Programs

Commercial & Industrial Rebate Programs



Your Board of Directors:

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Energy Waste Reduction

March-April 2026

